

# Optimal Scoring Rules for Multi-dimensional Effort

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## Abstract

This paper develops a framework for the design of scoring rules to optimally incentivize an agent to exert a multi-dimensional effort. This framework is a generalization to strategic agents of the classical knapsack problem (cf. Briest et al., 2005; Singer, 2010) and it is foundational to applying algorithmic mechanism design to the classroom. The paper identifies two simple families of scoring rules that guarantee constant approximations to the optimal scoring rule. The truncated separate scoring rule is the sum of single dimensional scoring rules that is truncated to the bounded range of feasible scores. The threshold scoring rule gives the maximum score if reports exceed a threshold and zero otherwise. Approximate optimality of one or the other of these rules is similar to the bundling or selling separately result of Babaioff et al. (2014).

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# 1 Introduction

This paper considers mechanism design for the classroom. An instructor aims to design a grading mechanism that incentivizes learning, learning comes from costly effort on the part of a student, and the student aims to optimize their grade less the costs of effort. Two key aspects of this model for mechanism design are that effort is multi-dimensional over a set of assigned tasks and that effort may lead to only partial understanding of each task, i.e., effort does not generally guarantee the student gets an answer correct. The paper formulates this problem as a multi-dimensional strategic version of the knapsack problem and solves it by giving a simple and computationally efficient scoring rule that incentivizes effort on an approximately optimal set of tasks.

Strategic versions of the knapsack problem and multi-dimensional mechanism design are of central interest in algorithmic mechanism design. For example, classic models describe knapsack mechanisms for allocation (e.g., Briest et al., 2005) and for procurement (e.g., Singer, 2010). An important new frontier for algorithmic mechanism design is in incentivizing private effort, e.g., to impact states as in contract theory (Dütting et al., 2022), or to collect information as in scoring rules (this paper). Optimization of scoring rules for single-dimensional effort was considered by (Hartline et al., 2020). This paper considers multi-dimensional effort where key steps in the analysis resemble those of the well studied bundling-or-selling-separately result of the multi-dimensional mechanism design literature (Babaioff et al., 2014, 2020).

Mechanism design for the classroom has the potential to address a key challenge for the two decade old field of algorithmic mechanism design. To test the theories of mechanism design in practice, the mechanisms must be run in practice. Unlike in classical algorithm design, where new algorithms can be empirically evaluated on canonical data sets; empirical validation of mechanisms fundamentally requires that their inputs be from agents that are strategically responding to (other agents and) the new mechanism. Researchers of algorithmic mechanism design do not generally have opportunities to test the classical models of allocation or procurement. Due to this challenge most mechanisms of the algorithmic mechanism design literature have never been empirically tested. The classroom applications of mechanism design, as proposed by this paper, provide immediate opportunities for a dialogue between theory and practice; and their advances can lead to better learning outcomes for students. For example, Hartline et al. (2020) motivate their work on optimizing scoring rules for single-dimensional effort by an empirical failure of the classical quadratic scoring rule to provide sufficient incentives of effort for peer grading.

The *knapsack scoring problem* formulated and solved in this paper is as follows. There is a universe of tasks that an instructor could assign to a student. Effort of the student on each task is binary. Each task has a fixed learning value and a fixed cost of effort. The instructor aims to maximize the sum of values of the tasks that the student puts effort on. If effort were directly observable, then this problem would be identical to the knapsack problem: the optimal set of tasks to assign is the solution to the knapsack problem with knapsack capacity equal to the maximum grade and the student receives this maximum grade if effort is exerted on all of the assigned tasks (zero otherwise). Our instructor cannot directly observe effort, but can instead administer a binary test for each task where the student’s belief about the answer to the test improves with effort. The instructor aims to select the set of tasks that the student should perform and design a scoring rule with bounded total score that incentivizes the student to perform these tasks.

How does the instructor select the tasks? And how should the instructor score the student in aggregate? The paper shows that there are two main cases that must be considered. Consider the case that scores from individual scoring rules for the optimal set of tasks concentrate, e.g., because the student is successful at many of them. In this case then a good set of tasks to incentivize can be found by greedily selecting tasks by the ratio of value to cost and a *truncated separate scoring rule*

can incentivize effort on these tasks. If the scores do not concentrate then approximately optimal effort can be incentivized by the *threshold scoring rule* and the tasks for this scoring rule can be identified by greedily selecting tasks by the ratio of value to probability that the student’s effort is informative.

**Related Work** Prior work has considered mechanism design problems based on strategic versions of the knapsack problem. One framing is that of single-minded multi-unit demand agents as buyers with a seller with a multi-unit supply constraint. In this model, only the values of the agents can be strategically manipulated. Briest et al. (2005) considered welfare maximization with this framing and gave a general method for converting polynomial time approximation schemes (including the one for knapsack) into incentive compatible mechanisms (with the same approximation guarantees). Aggarwal and Hartline (2006) considers the same framing with the goal of revenue maximization and a natural prior-free benchmark.

Another knapsack framing reverses the buyer and seller roles: The agents are sellers with private costs (object sizes in knapsack) and the buyer aims to hire a team (set of sellers) to maximize value but has a budget constraint (capacity of the knapsack). Singer (2010) posed this question and gave prior-free approximation mechanisms when the buyers value function is submodular (generalizing the linear value function of the traditional knapsack problem). Bei et al. (2012, 2017) considered the budget-feasibility question in the Bayesian and prior-independent models of mechanism design and give constant approximations. Balkanski and Hartline (2016) consider the Bayesian budget feasibility problem and showed that posted pricing mechanisms give good approximation to the Bayesian optimal mechanism. In comparison to the literature on budget feasibility, this paper’s model of scoring rule optimization has a single agent (resp. multiple agents) with a multi-dimensional strategy space (resp. single-dimensional), the costs are public (resp. private), but effort is private (resp. public). With private effort, the principal optimizing a scoring rule can only validate the agent’s effort in so far as the agent’s posterior information from effort improves over her prior information.

Multi-dimensional mechanism design problems are notoriously difficult. In the classical setting of selling multiple items to a single agent with multi-dimensional preferences, the algorithmic mechanism design literature has identified simple constant-approximation mechanisms in a number of canonical settings. Babaioff et al. (2014, 2020) show that for an agent with independent additive values for multiple items then the better of bundling or selling separately is a constant approximation. Rubinstein and Weinberg (2015, 2018) extend this approximation result to agents with subadditive valuations. See Babaioff et al. (2020) for discussion of the extensive literature generalizing these results. These bundling versus selling separately results are paralleled by this paper’s result showing that the better of truncated separate scoring or threshold scoring is a constant approximation.

This work builds on the general framework for optimizing scoring rules for effort that was initiated by Hartline et al. (2020). Their main result considers binary effort and multi-dimensional state. In contrast, the model of this paper is for multi-dimensional effort and multi-dimensional state, but with a 1-to-1 correspondence between the dimension of effort and state.

Chen and Yu (2021) consider the design of scoring rules for maximizing a binary effort in a max-min design framework. For example, complementing a prior-independent result from Hartline et al. (2020), they show that the quadratic scoring rule is max-min optimal over a large family of distributional settings. Kong (2022) apply the framework of effort-maximization to multi-agent peer prediction where the principal does not have access to the ground truth state and instead must compare reports across several agents.

Several papers look at optimizing for multiple levels of a single-dimensional effort with the

objective of accuracy of the forecast (i.e., the posterior from effort which is reported in a proper scoring rule). Osband (1989) considers optimization of quadratic scoring rules with a continuous level of effort. Zermeno (2011) characterizes the optimal single-dimensional scoring rule when the states are partially verifiable. Neyman et al. (2021) consider optimization of scoring rules for integral levels of effort where the effort corresponds to a number of costly samples drawn.

Optimization of effort in scoring rules has similarities to the problem of optimizing effort in contracts, the main difference being that, in the classical model of contract design the distribution over states for each action is common knowledge. In contract for scoring rules, on taking an action the agent receives a signal that gives the agent private information about the distribution of states. For the contract design problems, Castiglioni et al. (2022) show that the optimal contract can be computed in time polynomial in the number of potential actions of the agent even when the costs of actions are private information. For the multi-dimensional effort model, the number of actions is exponential in the size of the dimensions, and Dütting et al. (2022) show that with binary states, the optimal contract can be computed in polynomial time if the function mapping the action choices to the state distributions satisfies the gross substitutes property, but is NP-hard when the function is more generally submodular.

**Future Directions** The approach of the paper is one of Bayesian mechanism design where the prior distribution is known to both the principal (instructor) and agent (student). Within the Bayesian model there are three main directions for future work. First, the positive results of this paper are restricted to simplistic distributions over posteriors. As discussed in Section 6, generalizing the results beyond this case necessitates better upper bounds and richer families of approximation mechanisms. Second, our multi-dimensional effort-to-state mapping is one-to-one. It is an open direction to combine results for multi-dimensional effort with the model of Hartline et al. (2020) for single-dimensional effort with multi-dimensional state. Third, for our motivating application in the classroom, the cost of effort varies across students. It is an open direction to combine our model for optimizing scoring rules with the model of budget feasibility where the cost of effort is private.

Bayesian mechanism design is the first model in which to consider novel mechanism design problems. To obtain practical mechanisms, however, it is important to consider robust versions of the problem. The two canonical frameworks are that of prior-independence and sample complexity. Prior-independent framework looks to identify one mechanism that has the best approximation to the Bayesian optimal mechanism in worst case over distributions. The sample complexity framework looks to bound the number of samples necessary to obtain a  $1 + \epsilon$  approximation to the Bayesian optimal mechanism. Hartline et al. (2020), for example, gave such results for the problem of designing scoring rules for a single-dimensional effort. These are open directions for optimizing multi-dimensional effort via scoring rules.

## 2 Preliminaries

This paper considers the problem of incentivizing effort from an agent to learn about an unknown state. There are  $n$  tasks with state space  $\Omega = \times_{i=1}^n \Omega_i$  where  $\Omega_i = \{0, 1\}$ . For each task  $i \in [n]$ , state  $\omega_i \in \Omega_i = \{0, 1\}$  is realized independently according to prior distribution  $D$  which is the uniform distribution on  $\Omega_i$ . Exerting effort on task  $i$  induces cost  $c_i$  to the agent. The agent can choose to exert effort on a set  $\Psi \subseteq [n]$  of tasks at a cost  $\sum_{i \in \Psi} c_i$ . Let  $\Sigma$  be the signal space where  $\perp \in \Sigma$  is an uninformative signal. If the agent does not exert effort on task  $i$ , i.e.  $i \notin \Psi$ , with probability 1, the agent receives an uninformative signal  $\sigma_i = \perp$  regardless of the realized state. If the agent exerts

effort on task  $i$ , i.e.  $i \in \Psi$ , the agent receives a signal  $\sigma_i \in \Sigma$  according to a signal structure, which is a random mapping from the states to the signal space. Note that the signal structure on task  $i$  induces a distribution  $f_i$  over posterior  $\mu_i \in \Delta(\Omega)$ .

A special case that is of particular interest for our paper is when  $\Sigma = \{0, 1, \perp\}^n$  and the posterior belief is supported on  $\{0, 1, 1/2\}^n$ . In this case, if the agent exerts effort on task  $i$ , i.e.  $i \in \Psi$ , with probability  $p_i$ , the agent receives an informative signal  $\sigma_i = \omega_i$ , and with probability  $1 - p_i$ , the agent receives an uninformative signal  $\sigma_i = \perp$  regardless of the realized state. We call  $p_i$  the state revelation probability of each task  $i$ . In the main body of the paper, we will focus on this special model, and discuss the extensions to general information structures in Section 6.

Given the set of tasks  $\Psi$  that the agent exerts effort on, the value of the principal is  $v(\Psi)$ . We assume that the valuation function  $v$  is *submodular*: for every  $\Psi' \subseteq \Psi \subseteq [N]$  of assignments, the principal's marginal value decreases, i.e.

$$\forall i \in [N] \setminus \Psi, v(\Psi' \cup \{i\}) - v(\Psi') \geq v(\Psi \cup \{i\}) - v(\Psi).$$

A special case of the submodular valuation is additive valuation, where  $v(\Psi) = \sum_{i \in \Psi} v_i$  for given profile of  $\{v_i\}_{i \in [n]}$ . The goal of the principal is to design a mechanism that maximizes her value subject to the budget constraint, i.e., the payment to the agent is bounded between 0 and 1. Note that if the effort choice of the agent can be observed by the principal, this problem reduces to the classical knapsack problem. The novel feature in our model is that effort is unobservable, and the principal can only score the agent according to the reported signals and realized states.

We assume that the agent makes the effort choice on all tasks simultaneously, and after the effort choice, the agent receives the signals on all tasks simultaneously. By the revelation principle, it is without loss to restrict attention to mechanisms that recommend a set of tasks  $\Psi$  for the agent to exert effort, and after exerting effort, incentivize the agent to truthfully report the received signal to the principal. Let  $\mathbf{Pr}_{\sigma \sim \Psi}[\cdot]$  and  $\mathbf{E}_{\sigma \sim \Psi}[\cdot]$  be the probability and expectation with respect to the distribution over signals conditional on exerting effort on set  $\Psi$ , and let  $\mathbf{Pr}_{\omega \sim \sigma}[\cdot]$  and  $\mathbf{E}_{\omega \sim \sigma}[\cdot]$  be the probability and expectation with respect to the posterior belief of the agent conditional on receiving signal  $\sigma \in \Sigma$ .

**Definition 2.1.** A scoring rule  $S : \Sigma \times \Omega \rightarrow [0, 1]$  is proper if for any  $\sigma, \sigma' \in \Sigma$ ,

$$\mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega)] \geq \mathbf{E}_{\omega \sim \sigma}[S(\sigma', \omega)].$$

**Definition 2.2.** A mechanism composed by a scoring rule  $S : \Sigma \times \Omega \rightarrow [0, 1]$  and a corresponding recommendation set  $\Psi$  is incentive compatible if  $S$  is proper and for any  $\Psi' \subseteq [n]$ ,<sup>1</sup>

$$\mathbf{E}_{\sigma \sim \Psi}[\mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega)]] - \sum_{i \in \Psi} c_i \geq \mathbf{E}_{\sigma \sim \Psi'}[\mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega)]] - \sum_{i \in \Psi'} c_i.$$

The reward of the agent should be non-negative and the principal has a budget of 1 for rewarding the agent. Thus, the score is ex-post bounded in  $[0, 1]$ . Given the incentive constraints and reward constraints, the timeline of our model is as follows:

1. The principal commits to an incentive compatible mechanism with scoring rule  $S : \Sigma \times \Omega \rightarrow [0, 1]$  and recommendation set  $\Psi$ .
2. The agent chooses a set  $\bar{\Psi}$  of tasks on which to exert effort and pays cost  $\sum_{i \in \bar{\Psi}} c_i$ .

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<sup>1</sup>An alternative formulation of the mechanism is to only specify the scoring rule and delegate the computation of the optimal effort choice to the agent. However, the computation of the optimal effort choice may be NP-hard. The main advantage of our formulation is that we can ensure that the computation of the agent is simple.

3. States  $\omega = \{\omega_i\}_{i=1}^n$  are realized, and the agent receives the signals  $\sigma \in \Sigma$ .
4. The agent reports  $\sigma$  and receives score  $S(\sigma, \omega)$ .

Note that the agent is incentivized to choose  $\bar{\Psi} = \Psi$  and truthfully reveal the signals in an incentive compatible mechanism. The *knapsack scoring problem* for value function  $v$ , costs  $\{c_i\}_{i=1}^n$  and state revelation probabilities  $\{p_i\}_{i=1}^n$  is formally defined as the following optimization program:

$$\begin{aligned} \text{IC-OPT}(v, \{c_i\}_{i=1}^n, \{p_i\}_{i=1}^n) &= \max_{S, \Psi} v(\Psi) \\ \text{s.t. } & (S, \Psi) \text{ is incentive compatible for } \{c_i\}_{i=1}^n \text{ and } \{p_i\}_{i=1}^n, \\ & S(\sigma, \omega) \in [0, 1], \quad \forall \sigma, \omega. \end{aligned}$$

We use the *knapsack problem* for value function  $v$  and costs  $c_i$  without incentive constraints as an upper bound on the knapsack scoring problem:

$$\begin{aligned} \text{ALG-OPT}(v, \{c_i\}_{i=1}^n) &= \max_{\Psi \subseteq [n]} v(\Psi) \\ \text{s.t. } & \sum_{i \in \Psi} c_i \leq 1. \end{aligned}$$

It is easy to see that  $\text{ALG-OPT}(v, \{c_i\}_{i=1}^n, \{p_i\}_{i=1}^n) \geq \text{IC-OPT}(v, \{c_i\}_{i=1}^n, \{p_i\}_{i=1}^n)$  for any  $v, \{c_i\}_{i=1}^n$  and  $\{p_i\}_{i=1}^n$ .

The following characterization shows whether a single task can be incentivized given budget 1. Moreover, Lemma 2.4 shows that for multiple tasks there is a monotonicity property for the set of incentivizable tasks.

**Lemma 2.3** (Hartline et al., 2020). *The agent can be incentivized to exert effort on a single task  $\Psi = \{i\}$  with budget 1 if and only if  $p_i \geq 2c_i$ . Moreover, the scoring rule for incentivizing effort is*

$$S_i(\sigma_i, \omega_i) = \begin{cases} \frac{1}{2} & \sigma = \perp \\ \mathbf{1}[\sigma_i = \omega_i] & \text{otherwise.} \end{cases}$$

**Lemma 2.4** (Monotonicity in tasks). *For any set of assignments  $\Psi \subseteq [n]$ , if there exists a proper scoring rule  $S$  such that the agent exerts effort on tasks  $\Psi$ , for any subset  $\Psi' \subseteq \Psi$ , there exists a proper scoring rule  $S'$  such that the agent exerts effort on tasks  $i \in \Psi'$ .*

*Proof.* To incentivize effort on  $\Psi'$ , we construct  $S'$  by simulating the agent's effort on the set  $\Psi \setminus \Psi'$ . For any reported signal profile  $\sigma'$ , let  $S'(\sigma', \omega) = \mathbf{E}_{\sigma \sim \Psi}[\mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega) \mid \sigma_i = \sigma'_i, \forall i \in \Psi']]$  be the score that ignores the report in set  $\Psi \setminus \Psi'$ , and takes expected score over this set by simulating the signals assuming effort.

The proof follows by showing that exerting effort on set  $\Psi'$  is the optimal strategy for the agent with scoring rule  $S'$ . Since the new scoring rule  $S'$  only depends on reported signals in set  $\Psi'$ , the agent has no incentive to exert effort on any task outside  $\Psi'$ . For any subset  $\hat{\Psi} \subseteq \Psi'$ , the expected utility difference between exerting effort in sets  $\hat{\Psi}$  and  $\Psi'$  given scoring rule  $S'$  is identical to the expected utility difference between exerting effort in sets  $\hat{\Psi} \cup (\Psi \setminus \Psi')$  and  $\Psi$  given scoring rule  $S$ . Since exerting effort on all tasks in set  $\Psi$  is optimal for scoring rule  $S$ , exerting effort on all tasks in set  $\Psi'$  is optimal for scoring rule  $S'$ .  $\square$

By Lemmas 2.3 and 2.4, it is without loss to assume that  $p_i \geq 2c_i$  for all tasks  $i \in [n]$ , and we will maintain this assumption throughout the paper.

There are two families of scoring rules that will arise in our analysis, *truncated separate scoring rules* and *threshold scoring rules*. Intuitively, the truncated separate scoring rules specify a scoring rule for each task, and the total score is the sum of scores on each task, truncated by 0 and the budget.

**Definition 2.5.** A scoring rule  $S$  is a truncated separate scoring rule with budget  $B > 0$  if there exists single-dimensional scoring rules  $S_1, \dots, S_n$  and shifting parameter  $d \geq 0$  such that  $S(\sigma, \omega) = \min \left\{ B, \max \left\{ 0, -d + \sum_{i \in [n]} S_i(\sigma_i, \omega_i) \right\} \right\}$ .

Note that due to the truncation to  $[0, B]$ , scoring rule  $S$  may not be proper in general even if the individual single-dimensional scoring rules are proper. In later sections, we will properly design the parameter  $d$  and single-dimensional scoring rules such that the aggregated scoring rule will remain proper.

**Definition 2.6.** A scoring rule  $S$  is a threshold scoring rule if there exist a recommendation set  $\Psi \subseteq [n]$  and a threshold  $\eta \geq 0$  on the number of tasks for the agent to predict correctly, such that:

- the score is 0 if there exists task  $i \in \Psi$  such that the reported signal is informative but wrong, i.e.  $\sigma_i \neq \perp$  and  $\sigma_i \neq \omega_i$ ;
- let  $k \triangleq \#\{i \in \Psi : \sigma_i = \omega_i\}$  be the number of tasks that the agent predicts correctly. The score is 1 if the agent's correct prediction exceeds the threshold, i.e.  $k \geq \eta$ ; and  $\frac{1}{2^{\eta-k}}$  otherwise.

The threshold scoring rule in Definition 2.6 is proper. It is equivalent to the following non-proper scoring rule with the same recommendation set  $\Psi$  and threshold  $\eta$ :

- the score is 1 if both (1) the number of reported informative signal exceeds the threshold, i.e.,  $\#\{i \in \Psi : \sigma_i \neq \perp\} \geq \eta$ ; and (2) any task  $i \in \Psi$  such that the reported signal is informative is correct, i.e.,  $\sigma_i \neq \omega_i$  if  $\sigma_i \neq \perp$ ;
- the score is 0 otherwise.

Conditioning on the agent receiving  $k \leq \eta$  informative signals, his best response is to guess the rest  $\eta - k$  signals, with a probability  $\frac{1}{2^{\eta-k}}$  that he can guess all correctly and receive score 1. His expected utility is thus  $\frac{1}{2^{\eta-k}}$ , which implies this non-proper scoring rule is equivalent to the proper scoring rule in Definition 2.6.

### 3 Computational Hardness

In this section, we show that the design of the optimal mechanism for maximizing the principal's value is computationally hard by reduction from the NP-hard integer valued subset sum problem.

**Integer valued subset sum.** Given  $n$  integers  $z_1, \dots, z_n$  and a target  $Z > z_i$  for all  $i \in [n]$ , does there exist a set  $\Psi \subseteq [n]$  such that  $\sum_{i \in \Psi} z_i = Z$ ?

Our proof idea is similar to the reduction from the subset sum to the knapsack problem. The main challenge for reduction to our problem is that, in order to prevent the agent from randomly guessing the states of the tasks, there is a specific incentive constraint that determines the set of incentivizable tasks. The incentive compatible constraint potentially generates a much smaller value than the optimal set of tasks with total costs below the budget. To avoid this randomly guessing issue, we add additional tasks to the scoring rule design problem such that the agent's

utility from making any random guess is sufficiently low, and that the optimal objective value of the principal exceeds a given value if and only if the objective  $Z$  of the subset sum problem can be achieved.

**Theorem 3.1.** *Computing the optimal mechanism in the knapsack scoring problem is NP-hard even if the valuation function is additive.*

*Proof.* Given an integer valued subset sum instance with integer parameters  $z_1, \dots, z_n$  and  $Z$ , we construct a knapsack scoring problem. Let  $\bar{v} = 1 + \sum_{i \in [n]} z_i$  and  $\bar{c} = 1 + \max_{i \in [n]} z_i$ . Let  $k$  be the minimum integer such that  $2^{kn} > Z + 2kn\bar{c} + 1$ . It is easy to see that the value of  $k$  is polynomial in the number of digits to represent  $Z$  and  $\max_{i \in [n]} z_i$ . Construct a knapsack scoring problem with  $(2k + 1)n$  tasks such that if the agent exerts effort on any task  $i$ , he observes the state  $\omega_i$  with probability 1. The values and costs of the tasks are defined in the following way:

- for each task  $i \leq n$ , let value and cost be  $v_i = c_i = z_i$ ;
- for each task  $n + 1 \leq i \leq (2k + 1)n$ , let  $v_i = \bar{v}$  and  $c_i = \bar{c}$ .

The budget of the principal is  $Z + 2kn\bar{c} + 1$ . Note that this instance can be easily converted to our problem with budget 1 by re-scaling the budget and the costs by the same factor. We claim that the subset sum problem is true if and only if the optimal objective value for the knapsack scoring problem is  $Z + 2kn\bar{v}$ .

If the optimal objective value for the knapsack scoring problem is  $Z + 2kn\bar{v}$ , this implies that in the optimal solution, the agent is incentivized to exert effort on all tasks  $n + 1 \leq i \leq (2k + 1)n$ , which has a total contribution of  $2kn\bar{v}$ . Thus the agent must exert effort on a subset  $\Psi \subseteq [n]$  such that  $\sum_{i \in \Psi} v_i = Z$ . Since  $v_i = z_i$  for all  $i \in [n]$ ,  $\Psi$  is a solution for the integer valued subset sum problem.

If there exists a set of integers  $\mathcal{Z} \subseteq [n]$  such that  $\sum_{i \in \mathcal{Z}} z_i = Z$ , consider the threshold scoring rule with recommendation set  $\Psi = \mathcal{Z} \cup \{n + 1, \dots, (2k + 1)n\}$  and threshold  $\eta = |\Psi|$ , which scores budget  $Z + 2kn\bar{c} + 1$  if the agents predicts all tasks in recommendation set  $\Psi$  correctly. It is easy to verify that the utility of the agent for exerting effort on all tasks  $i \in \Psi$  is 1. The utility of the principal on recommendation set  $\Psi$  is  $Z + 2kn\bar{v}$ . We are going to show this threshold scoring rule is incentive compatible and optimal.

To prove this threshold scoring rule is incentive compatible, we divide agent's deviation into two cases: 1) the agent exerts effort on a small subset, so that he has to randomly guess on a large number of tasks, which reduces his utility; 2) the agent exerts effort on a large subset, which induces a high total cost.

- If the agent chooses to exert effort on a subset with size at most  $|\mathcal{Z}| + kn$ , he has to make random guess on at least  $kn$  tasks. The utility of the agent is at most  $2^{-kn} \cdot (Z + 2kn\bar{c} + 1) < 1$ , which is strictly smaller than his utility for exerting effort on all tasks  $i \in \Psi$ .
- If the agent chooses to exert effort on a subset with size between  $|\mathcal{Z}| + kn$  and  $|\mathcal{Z}| + 2kn - 1$ , the cost of effort for the agent is at least  $Z + kn\bar{c} > \frac{1}{2}(Z + 2kn\bar{c} + 1)$  since  $Z \geq 1$ . Moreover, the expected payment to the agent is at most  $\frac{1}{2}(Z + 2kn\bar{c} + 1)$  since the agent has to make a random guess on at least one task. This implies that the agent's utility is negative given this deviating strategy.

Thus the agent's optimal choice is to exert effort on all tasks  $i \in \Psi$ .

Finally, we show that the optimal utility of the principal cannot exceed  $Z + 2kn\bar{v}$ . Note that for the principal to obtain utility at least  $Z + 2kn\bar{v}$ , the agent must be incentivized to exert effort

on all tasks  $i \in \{n+1, \dots, (2k+1)n\}$  since the sum of value in  $[n]$  is strictly below the value of any task  $i \in \{n+1, \dots, (2k+1)n\}$ . Moreover, the total cost of the agent for exerting effort given the optimal scoring rule is strictly less than  $Z + 2kn\bar{c} + 1$  since the agent can obtain strictly positive utility by exerting no effort and randomly guessing. Since the costs are integer valued, the total cost is at most  $Z + 2kn\bar{c}$ . As the total cost for exerting effort on tasks  $i \in \{n+1, \dots, (2k+1)n\}$  is  $2kn\bar{c}$ , the cost of the agent on tasks within subset  $[n]$  is at most  $Z$ . Since the value coincides with the cost in this case, the value of the principal from incentivizing the agent to exert effort on tasks within  $[n]$  is at most  $Z$ . Therefore, the optimal utility of the principal is  $Z + 2kn\bar{v}$ .  $\square$

## 4 Budget Approximation

In this section, we show that there exists a proper truncated separate scoring rule with a constant budget that achieves higher value for the principal than the optimal mechanism with budget 1. Specifically, we show that by inflating the budget by a constant factor, the principal is able to attain at least the optimal objective value given budget 1 with relaxed incentive constraints.

The approximation mechanism we design for the knapsack scoring problem uses the (approximately) optimal solution for the knapsack problem as a blackbox. Note that for general submodular valuations, computing the optimal solution for ALG-OPT is NP-hard. The following lemma shows that there exists a polynomial time algorithm to get an  $e/(e-1)$ -approximation.

**Lemma 4.1** (Sviridenko, 2004). *For submodular valuation  $v$ , there exists a polynomial time algorithm that computes a feasible solution  $\Psi$  such that  $v(\Psi) \geq (1 - 1/e)\text{ALG-OPT}$ .*

**Theorem 4.2.** *There exists a proper truncated separate scoring rule with a budget  $B = 11$  that guarantees value at least the optimal knapsack value (ALG-OPT). Moreover, for additive values, the parameters of such a mechanism can be computed in polynomial time, and for submodular values, there is a polynomial time algorithm for computing the parameters that attains an  $e/(e-1)$ -approximation.*

The main idea is that with multiple tasks, the sum of the scores on different tasks concentrates around its expectation. Therefore, we can take the sum of the scores and shift it such that the expected score of not exerting any effort is only a constant. Moreover, with an inflated budget, we can ensure that the ex post shifted sum remains in the range of  $[0, B]$  with high probability, and hence the agent's incentive is almost aligned with his incentive in separate scoring rules without the truncation. This allows us to show that the designed truncated separate scoring rule is proper, and the agent has the incentive to follow the recommendation.

*Proof.* Fix  $\beta \geq 1$ , and let  $\Psi \subseteq [n]$  be the set of tasks such that the value from set  $\Psi$  is at least  $1/\beta$  times the optimal objective value in the relaxed program and the costs from set  $\Psi$  does not exceed  $\frac{3}{2}$ , i.e.,  $\beta \cdot v(\Psi) \geq \text{ALG-OPT}$  and  $\sum_{i \in \Psi} c_i \leq \frac{3}{2}$ . For additive values, we have  $\beta = 1$  by greedily adding tasks into  $\Psi$  according to the ratio  $\frac{v_i}{c_i}$  until exceeding the budget 1. For submodular values, we have  $\beta = e/(e-1)$  by adopting Lemma 4.1 if we want a polynomial time algorithm, and we have  $\beta = 1$  for the theoretical bound without computation constraints. Next we will design a mechanism using truncated separate scoring rules such that the agent's effort choice is  $\Psi$ . Thus, the value of the principal is  $v(\Psi) \geq \frac{1}{\beta}\text{ALG-OPT}$  as desired.

Consider the truncated separate scoring rule  $S$  with budget  $B$  and single-dimensional scoring rules taking the following form:

$$S_i(\sigma_i, \omega_i) = \begin{cases} \frac{r_i}{2} & \sigma = \perp \\ r_i \cdot \mathbf{1}[\sigma_i = \omega_i] & \text{otherwise} \end{cases}$$

where  $r_i = \frac{2k \cdot c_i}{p_i} \leq k$  for each task  $i \in \Psi$  and  $r_i = 0$  for  $i \notin \Psi$ . The budget  $B$  and the parameter  $k > 1$  are constants to be specified later. Intuitively,  $k$  is the parameter that guarantees that the agent will have enough incentives to exert effort on each task  $i \in \Psi$  when there is truncation on the score. Let the shifting parameter be  $d = -\frac{B}{2} + \frac{1}{2} \sum_{i \in \Psi} r_i$ . We show that the mechanism with score  $S$  and recommendation  $\Psi$  is incentive compatible by first showing that scoring rule  $S$  is proper, and then showing that  $\Psi$  is the agent's best effort choice.

**Proper.** For each task  $i$ , conditional on receiving signal  $\sigma_i \neq \perp$ , the score  $S_i(\sigma_i, \omega_i)$  first order stochastically dominates  $S_i(\sigma'_i, \omega_i)$  for any  $\sigma'_i$ . Thus, the agent has incentives to truthfully report the signal  $\sigma_i$  if  $\sigma_i \neq \perp$ .

We then show that the agent has no incentives to misreport on tasks with signal  $\sigma_i = \perp$  by contradiction. Suppose that the agent has incentives to misreport given signal  $\perp$  on some tasks. We partition the tasks into three sets. Let  $Z_0$  be the set of tasks  $i$  such that  $\sigma_i \neq \perp$ ,  $Z_1$  be the set of tasks  $i$  such that  $\sigma_i = \perp$  and where the agent truthfully reports the signal, and  $Z_2$  be the set of tasks  $i$  such that  $\sigma_i = \perp$  and where the agent misreports the signal. First note that if  $\sum_{i \in Z_0} \frac{r_i}{2} \geq \frac{B}{2}$ , then by truthful reporting the signals the agent can secure a deterministic score  $B$ , which is the maximum possible score. Hence the agent has no incentive to misreport in this case.

Next we focus on the case when  $\sum_{i \in Z_0} \frac{r_i}{2} < \frac{B}{2}$ . Let  $\eta_i$  be a Bernoulli random variable with probability  $1/2$  drawn independently for each task  $i \in Z_2$ . We use  $\eta_i$  to indicate whether the agent guesses correctly on the task  $i \in Z_2$ . Let

$$s = \sum_{i \in Z_0} \frac{r_i}{2} + \sum_{i \in Z_2} r_i \left( \eta_i - \frac{1}{2} \right) + \frac{B}{2}.$$

Note that  $s$  is the random variable corresponding to the score without truncation by the interval  $[0, B]$ . Consider an alternative setting where the score is truncated by the interval  $[\sum_{i \in Z_0} r_i, B]$ . Since the distribution of  $s$  is symmetric with respect to the mean  $\frac{1}{2} (\sum_{i \in Z_0} r_i + B)$ , the score distribution under the truncation by  $[\sum_{i \in Z_0} r_i, B]$  is also symmetric with respect to the mean. Thus, the utility of the agent for misreporting in this alternative setting is exactly the same as the utility for truthful reporting,  $\frac{1}{2} (\sum_{i \in Z_0} r_i + B)$ . Since  $\sum_{i \in Z_0} r_i > 0$ , the utility of the agent for misreporting with truncation by  $[0, B]$  is strictly less than the utility for misreporting with truncation by  $[\sum_{i \in Z_0} r_i, B]$ . Therefore, the agent will not have an incentive to misreport in the original setting when the lower truncation is 0.

**Effort Set.** We prove that the agent's optimal choice is to exert effort in tasks  $\Psi$ . First note that  $r_i = 0$  for  $i \notin \Psi$ . This immediately implies that the agent will not exert effort on task  $i \notin \Psi$ . Fix the agent's effort choice in  $\Psi$ . Suppose there exists a task  $\hat{i} \in \Psi$  such that the agent's effort on task  $\hat{i}$  is 0. Let  $\hat{\mathcal{E}}_{\hat{i}}$  be the event that  $-d + \sum_{i \in \Psi \setminus \{\hat{i}\}} S_i(\sigma_i, \omega_i) \in [0, B - \frac{r_{\hat{i}}}{2}]$ . Let  $\hat{Z} \subseteq \Psi$  be the set on which the agent exerts effort. By taking parameters  $B \geq k$ , it is easy to verify that  $-d + \sum_{i \in \Psi \setminus \{\hat{i}\}} S_i(\sigma_i, \omega_i) \geq 0$  given our scoring rule when the agent is reporting the signals truthfully.

Therefore,

$$\begin{aligned}
\Pr\left[\hat{\mathcal{E}}_i\right] &= 1 - \Pr\left[-d + \sum_{i \in \Psi \setminus \{\hat{i}\}} S_i(\sigma_i, \omega_i) > B - \frac{r_{\hat{i}}}{2}\right] \\
&= 1 - \Pr\left[\sum_{i \in \hat{Z}} \mathbf{1}[\sigma_i \neq \perp] \cdot \frac{r_i}{2} > \frac{B}{2} - r_{\hat{i}}\right] \\
&\geq 1 - \exp\left(-\frac{\frac{1}{2}\left(\frac{B}{2} - r_{\hat{i}} - \sum_{i \in \hat{Z}} \frac{p_i \cdot r_i}{2}\right)^2}{\frac{1}{4} \sum_{i \in \hat{Z}} p_i \cdot r_i^2 + \frac{1}{6} \max_{i \in \hat{Z}} r_i}\right) \geq 1 - \exp\left(-\frac{(B - 5k)^2}{6k^2 + 4k/3}\right),
\end{aligned}$$

where the first inequality holds by applying Bernstein's inequality (Lemma A.2). The second inequality holds since (1)  $\sum_{i \in \hat{Z}} p_i \cdot r_i = 2k \sum_{i \in \hat{Z}} c_i \leq 3k$ ; (2)  $\sum_{i \in \hat{Z}} p_i \cdot r_i^2 = \sum_{i \in \hat{Z}} \frac{4k^2 c_i^2}{p_i} \leq \sum_{i \in \hat{Z}} 2k^2 c_i \leq 3k^2$ ; and (3)  $\max_{i \in \hat{Z}} r_i \leq k$ . Setting  $k = \frac{9}{8}$  and  $B = 11$ , we have  $\Pr\left[\hat{\mathcal{E}}_i\right] \geq 8/9$ . Hence, by exerting effort on task  $\hat{i}$ , the score of the agent increases by at least  $\Pr\left[\hat{\mathcal{E}}_i\right] \cdot \frac{p_i \cdot r_i}{2} = \Pr\left[\hat{\mathcal{E}}_i\right] \cdot kc_i \geq c_i$ , which provides a contradiction.  $\square$

## 5 Value Approximation

In this section, we show that the better of a truncated separate scoring rule and a threshold scoring rule is a constant approximation to the optimal value of the knapsack scoring problem (IC-OPT). The idea is to divide the set of tasks into two subsets based on whether the sum of optimal individual single-dimensional scoring rule concentrates, and then design approximately optimal scoring rule for each subset separately. This idea is analogous to the core-tail decomposition adopted for multi-item auctions (Babaioff et al., 2020).

The first case is to consider tasks such that their costs are small compared to their probabilities of revealing the state when the agent exerts effort. In this case, the budget required for incentivizing each single task is small. Thus, analogous to Theorem 4.2, the variance of the score for incentivizing each task separately is small and the sum of the scores concentrates well given the total budget 1. This implies that the ex post sum is close to its expectation with high probability. By truncating the sum of optimal single-dimensional scoring rules to comply with the ex post budget constraint, the incentives of the agent for exerting effort is barely affected, and we obtain a constant approximation to the knapsack solution in this case.

The second case is to consider tasks such that their costs are large compared to their probabilities of revealing the state when the agent exerts effort. In this case, as the total cost cannot exceed the budget, the expected number of tasks on which the agent receives informative signal is small and the sum of scores will not concentrate. Alternatively, we show that in this case, the score of the agent has to be close to the budget if he receives an informative signal on any task. Therefore, to incentivize the agent to exert effort on any task  $i$ , the total probability that the agent gets an informative signal on any task  $i' \neq i$  cannot be too large because otherwise the principal will not have enough budget to incentivize task  $i$  after rewarding the agent for acquiring an informative signal on task  $i'$ . Thus, an upper bound is imposed on the sum of probabilities for the set of incentivizable tasks. We find a set of tasks that can be incentivized by a threshold scoring rule through a greedy algorithm on the ratio of the value to the probability, and show that the value of this set is a constant approximation to the value given by the optimal scoring rule.

**Theorem 5.1.** *The better of a truncated separate scoring rule and a threshold scoring rule is a 1091-approximation to the optimal value of the knapsack scoring problem (IC-OPT). Moreover, for additive values, the parameters of such mechanism can be computed in polynomial time, and for submodular values, there is a polynomial time algorithm for computing the parameters that loses an additional multiplicative factor of  $e/(e-1)$  in approximation ratio.*

We first show an upper bound on the sum of state revelation probabilities for each set of incentivizable tasks when the ratio of the cost to the probability for any task in this set is large.

**Lemma 5.2.** *For any set  $\Psi \subseteq [n]$  such that  $p_i \leq \frac{1}{4}$  and  $\frac{2c_i}{p_i} \geq \frac{15}{16}$  for all tasks  $i \in \Psi$ , if the set  $\Psi$  can be incentivized by a proper scoring rule with budget 1, for any  $i^* \in \Psi$ , we have that  $\sum_{i \in \Psi \setminus \{i^*\}} p_i \leq \frac{16}{3} \left(1 - \frac{2c_{i^*}}{p_{i^*}}\right)$ .*

*Proof.* We first define several useful notations. We define  $\mathcal{E}$  to be the event that the agent receives no informative signal on all tasks in  $\Psi$ . Let  $q_0 = \Pr[\mathcal{E}] = \prod_{j \in \Psi} (1 - p_j)$  be the probability that event  $\mathcal{E}$  happens. Let  $s_0 = \mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega) | \mathcal{E}]$  be the expected score of the agent when he receives no informative signal. We also define  $\mathcal{E}_i$  to be the event that the agent receives no informative signal on all tasks in  $\Psi \setminus \{i\}$ . Let  $q_i = \Pr[\mathcal{E}_i] = \prod_{j \in \Psi \setminus \{i\}} (1 - p_j)$  be the probability that the event  $\mathcal{E}_i$  happens. Let  $s_i = \mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega) | \mathcal{E}_i, \sigma_i \neq \perp]$  be the expected score of the agent when he only receives an informative signal on task  $i$ .

Next we divide the analysis into two cases: (1)  $q_0 \geq 1/2$ ; and (2)  $q_0 < 1/2$ .

Case 1:  $q_0 \geq 1/2$ . In this case, we first show that the expected score for no informative signal  $s_0$  can not be less than  $1/4$ . Suppose  $s_0 < 1/4$ , then we show that the incentive constraint for exerting effort on any task  $i$  is violated. The utility increase of the agent for exerting effort on task  $i$  is

$$\begin{aligned} & \mathbf{E}_{\sigma \sim \Psi}[\mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega)]] - \mathbf{E}_{\sigma \sim \Psi \setminus \{i\}}[\mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega)]] \\ &= p_i (\mathbf{E}_{\sigma \sim \Psi}[\mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega) | \sigma_i \neq \perp]] - \mathbf{E}_{\sigma \sim \Psi}[\mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega) | \sigma_i = \perp]]) \end{aligned}$$

Then, we bound the expected score increase for receiving an informative signal on task  $i$ . Conditioned on event  $\mathcal{E}_i$ , the expected score difference is  $s_i - s_0$ . Since the scoring rule is proper, we have  $s_0 \geq s_i/2$ , which implies  $s_i - s_0 \leq s_0 \leq 1/4$ . Conditioned on the complement event  $\bar{\mathcal{E}}_i$ , by the properness of scoring rule, the expected score difference is at most  $1/2$ . Thus, the utility increase for exerting effort on task  $i$  is at most

$$\mathbf{E}_{\sigma \sim \Psi}[\mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega)]] - \mathbf{E}_{\sigma \sim \Psi \setminus \{i\}}[\mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega)]] \leq p_i \left( q_i (s_i - s_0) + \frac{1}{2} (1 - q_i) \right) < \frac{3p_i}{8} < c_i,$$

which violates the incentive constraint for exerting effort on task  $i$ .

Therefore, we have  $s_0 \geq 1/4$ . We now lower bound the expected score  $s_i$  for receiving only one informative signal on task  $i$ . For any task  $i$ , the incentive constraint implies that

$$\begin{aligned} c_i &\leq \mathbf{E}_{\sigma \sim \Psi}[\mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega)]] - \mathbf{E}_{\Psi \setminus \{i\}}[\mathbf{E}_{\sigma}[S(\sigma, \omega)]] \\ &= p_i (\mathbf{E}_{\sigma \sim \Psi}[\mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega) | \sigma_i \neq \perp]] - \mathbf{E}_{\sigma \sim \Psi}[\mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega) | \sigma_i = \perp]]) \\ &\leq p_i \left( q_i (s_i - s_0) + \frac{1}{2} (1 - q_i) \right). \end{aligned}$$

Since  $q_i \geq q_0 \geq 1/2$  and  $c_i/p_i \geq 15/32$ , this further implies that

$$s_i \geq s_0 + \frac{\frac{c_i}{p_i} - \frac{1}{2}(1 - q_i)}{q_i} \geq \frac{11}{16}.$$

Consider any fixed task  $i^* \in \Psi$ . Let  $\hat{s} = \mathbf{E}_{\sigma \sim \Psi} [\mathbf{E}_{\omega \sim \sigma} [S(\sigma, \omega) \mid \sigma_{i^*} = \perp, \bar{\mathcal{E}}_{i^*}]]$  be the expected score of the agent when he has no signal on task  $i^*$ , and at least one informative signal on tasks in  $\Psi \setminus \{i^*\}$ . Since the scoring rule is proper,  $\hat{s} \geq \min_i s_i \geq 11/16$ . The incentive constraint on task  $i^*$  implies that

$$\begin{aligned} c_{i^*} &\leq p_{i^*} (\mathbf{E}_{\sigma \sim \Psi} [\mathbf{E}_{\omega \sim \sigma} [S(\sigma, \omega) \mid \sigma_{i^*} \neq \perp]] - \mathbf{E}_{\sigma \sim \Psi} [\mathbf{E}_{\omega \sim \sigma} [S(\sigma, \omega) \mid \sigma_{i^*} = \perp]]) \\ &\leq p_{i^*} \left( \frac{q_{i^*}}{2} + (1 - q_{i^*})(1 - \hat{s}) \right), \end{aligned}$$

where the last inequality is due to the expected score difference conditioned on  $\bar{\mathcal{E}}_i$  is at most  $1 - \hat{s}$ . Hence, we have

$$q_{i^*} \geq 1 - \frac{8}{3} \left( 1 - \frac{2c_{i^*}}{p_{i^*}} \right).$$

Note that the probability that the agent receives at least one informative signal in  $\Psi \setminus \{i^*\}$  is at least the sum of probability that the agent receives an informative signal on task  $i$  and zero informative signal on tasks in  $\Psi \setminus \{i^*, i\}$ . Note that the probability of the latter event is at least  $q_0 \geq 1/2$ . Thus, it holds that

$$1 - q_{i^*} \geq \frac{1}{2} \sum_{i \in \Psi \setminus \{i^*\}} p_i.$$

By combining the two inequalities above, we have

$$\sum_{i \in \Psi \setminus \{i^*\}} p_i \leq 2(1 - q_{i^*}) \leq \frac{16}{3} \left( 1 - \frac{2c_{i^*}}{p_{i^*}} \right).$$

Case 2: Suppose  $q_0 < 1/2$ . Consider any fixed task  $i^* \in \Psi$ . In this case, we first show that there exists a subset  $\bar{\Psi} \subseteq \Psi$  which satisfies the following three properties: (1)  $i^* \in \bar{\Psi}$ ; (2)  $\bar{\Psi}$  can be incentivized by a proper scoring rule; and (3) the probability of no informative signal in  $\bar{\Psi} \setminus \{i^*\}$  is between  $[1/2, 2/3)$ . By case 1, this subset  $\bar{\Psi}$  cannot be incentivized, which is a contradiction.

To find such a subset, we remove tasks in  $\Psi \setminus \{i^*\}$  from  $\Psi$  one by one randomly. Since  $p_{i^*} \leq 1/4$  and  $q_0 < 1/2$ , we have  $q_{i^*} = q_0 / (1 - p_{i^*}) < 2/3$ . If  $q_{i^*} \in [1/2, 2/3)$ , then  $\Psi$  satisfies three properties. We use  $\Psi'$  to denote the subset in this deletion process. Let  $q'_{i^*}$  be the probability of no informative signal in  $\Psi' \setminus \{i^*\}$ . If  $q_{i^*} < 1/2$ , then we have  $q'_{i^*}$  increases from  $q_{i^*}$  to 1 during this process. If there is no  $q'_{i^*} \in [1/2, 2/3)$  in this process, then there exists a task  $i \in \Psi$  with  $p_i > 1/4$ , which contradicts the assumption. Let  $\bar{\Psi}$  be the subset with probability  $\bar{q}_{i^*} \in [1/2, 2/3)$  during this process. It is easy to see that  $\bar{\Psi}$  satisfies other two properties.

However, by union bound,

$$\sum_{i \in \bar{\Psi} \setminus \{i^*\}} p_i \geq 1 - \bar{q}_{i^*} > \frac{1}{3} \geq \frac{16}{3} \left( 1 - \frac{2c_{i^*}}{p_{i^*}} \right),$$

which contradicts the assumption that  $\bar{\Psi}$  can be incentivized according to the case 1.  $\square$

*Proof of Theorem 5.1.* We first prove the theorem for additive valuations, and then at the end we introduce the details for generalizing our techniques to submodular valuations. Recall that for any task  $i$ , we have  $p_i \geq 2c_i$  since otherwise that task cannot be incentivized by the principal. Thus, we divide the tasks into two sets  $X, Y$  based on the ratio  $p/2c_i$  as follows

$$X = \left\{ i : \frac{p_i}{2c_i} > 11 \right\}; \quad Y = \left\{ i : 1 \leq \frac{p_i}{2c_i} \leq 11 \right\}.$$

By Theorem 4.2, there is a truncated separate scoring rule with budget 1 that is an 11-approximation on the set  $X$  since this case can be viewed the same as the one in Theorem 4.2 by scaling the score and the costs by the same constant factor 11.

We divide the set  $Y$  into three subsets.

$$Y_1 = \left\{ i : p_i \geq \frac{1}{4}, 1 \leq \frac{p_i}{2c_i} \leq \frac{16}{15} \right\}; \quad Y_2 = \left\{ i : p_i < \frac{1}{4}, 1 \leq \frac{p_i}{2c_i} \leq \frac{16}{15} \right\}; \quad Y_3 = \left\{ i : \frac{16}{15} < \frac{p_i}{2c_i} \leq 11 \right\}.$$

Case 1:  $Y_1 = \left\{ i : p_i \geq \frac{1}{4}, 1 \leq \frac{p_i}{2c_i} \leq \frac{16}{15} \right\}$ . In this case,  $c_i \geq \frac{15p_i}{32} \geq \frac{15}{128}$ . Therefore, at most 8 tasks in  $Y_1$  can be incentivized simultaneously in the optimal mechanism. By choosing the task in  $Y_1$  with highest value, the principal attains an 8-approximation by only incentivizing that task.

Case 2:  $Y_2 = \left\{ i : p_i < \frac{1}{4}, 1 \leq \frac{p_i}{2c_i} \leq \frac{16}{15} \right\}$ . In this case, by Lemma 5.2, for any set  $\Psi \subseteq Y_2$  that can be incentivized, and any  $i^* \in \Psi$ , we have

$$\sum_{i \in \Psi \setminus \{i^*\}} p_i \leq \frac{16}{3} \left( 1 - \frac{2c_{i^*}}{p_{i^*}} \right).$$

Let  $\Psi^*$  be the optimal effort set in the knapsack scoring problem when the set of available tasks is  $Y_2$ . Let  $\hat{i} = \operatorname{argmin}_{i \in \Psi^*} \left( 1 - \frac{2c_i}{p_i} + p_i \right)$ . This can be interpreted as a budget over the total probabilities in the optimal set  $\Psi^*$ :

$$\sum_{i \in \Psi^*} p_i \leq \frac{16}{3} \left( 1 - \frac{2c_{\hat{i}}}{p_{\hat{i}}} \right) + p_{\hat{i}} \leq \frac{16}{3} \left( 1 - \frac{2c_{\hat{i}}}{p_{\hat{i}}} + p_{\hat{i}} \right).$$

We then show that we can find a subset  $\Psi'$  of  $Y_2$  that is a 16-approximation to the total value in  $\Psi^*$ . For any task  $j \in Y_2$ , we initialize  $\Psi_j = \{j\}$ . Then we greedily add tasks in  $Y_2$  into  $\Psi_j$  according to the ratio  $\frac{v_i}{p_i}$  under the following two constraints:

$$(1) 1 - \frac{2c_i}{p_i} + p_i \geq 1 - \frac{2c_j}{p_j} + p_j; \quad (2) \sum_{i \in \Psi_j \setminus \{j\}} p_i \leq \left( 1 - \frac{2c_j}{p_j} \right).$$

We set  $\Psi'$  to be the set with the maximum value among sets  $\Psi_j$  for all  $j \in Y_2$ .

Suppose we are given an optimal set  $\Psi^*$ . Divide it into two sets based on the probability.

$$\Psi_1^* = \left\{ i \in \Psi^* \setminus \{\hat{i}\} : p_i > \left( 1 - \frac{2c_{\hat{i}}}{p_{\hat{i}}} \right) \right\}; \quad \Psi_2^* = \left\{ i \in \Psi^* \setminus \{\hat{i}\} : p_i \leq \left( 1 - \frac{2c_{\hat{i}}}{p_{\hat{i}}} \right) \right\}.$$

For the set  $\Psi_1^*$ , by Lemma 5.2, there are at most  $16/3$  tasks in  $\Psi_1^*$ . By incentivizing the most valuable task among  $\Psi^*$ , we achieve a  $16/3$ -approximation to the value of  $\Psi_1^*$ .

For the set  $\Psi_2^*$ , we take the set with the maximum value between the most valuable task among  $\Psi^*$  and the set  $\Psi_j$ . Similar to the analysis of 2-approximation for knapsack, the set that we chosen provides a  $32/3$ -approximation to the value of  $\Psi_2^*$ .

Combining the above two cases, we have

$$\left(\frac{16}{3} + \frac{32}{3}\right) \max_{j \in Y_2} v(\Psi_j) \geq v(\Psi_1^*) + v(\Psi_2^*) = v(\Psi^*),$$

which implies  $\Psi'$  is a 16-approximation to the value of  $\Psi^*$ .

We then show the algorithm outputs a set  $\Psi'$  that can be incentivized by a threshold scoring rule with threshold 1. Specifically, we show that the set  $\Psi_j$  can be incentivized for any task  $j \in Y_2$ . For any task  $j \in Y_2$ , and any  $i' \neq j, i' \in \Psi_j$ , according to two constraints used in the construction of  $\Psi_j$ , we have

$$\sum_{i \in \Psi_j \setminus \{i'\}} p_i = \sum_{i \in \Psi_j \setminus \{j\}} p_i - p_{i'} + p_j \leq \left(1 - \frac{2c_{i'}}{p_{i'}}\right).$$

Given the threshold scoring rule with threshold  $\eta = 1$  on effort set  $\Psi_j$ , the expected score increase of exerting effort on task  $i'$  is at least the probability of receiving no informative signal on tasks in  $\Psi_j \setminus \{i'\}$  times the conditional score increase for exerting effort. By the union bound, we have the probability of receiving no informative signal on tasks in  $\Psi_j \setminus \{i'\}$  is at least  $\prod_{i \in \Psi_j \setminus \{i'\}} (1 - p_i) \geq 1 - \sum_{i \in \Psi_j \setminus \{i'\}} p_i$ . Conditioned on this event, the expected score increase for exerting effort on  $i'$  is  $p_{i'} + p_{i'}/2 - 1/2 = p_{i'}/2$ . Thus, we have the expected score increase of exerting effort on task  $i'$  is at least

$$\left(1 - \sum_{i \in \Psi_j \setminus \{i'\}} p_i\right) \cdot \frac{p_{i'}}{2} \geq c_{i'}.$$

Therefore, for all searches  $j \in Y_2$ , a threshold scoring rule with threshold 1 and recommendation set  $\Psi_j$  is incentive compatible. The algorithm outputs the best of all possible  $j$ 's, which is a 16-approximation to the optimal in the knapsack scoring problem when the set of available tasks is  $Y_2$ .

Case 3:  $Y_3 = \left\{i : \frac{16}{15} < \frac{p_i}{2c_i} \leq 11\right\}$ . In this case, for any set  $\Psi \subseteq Y_3$  that can be incentivized, and any  $i^* \in \Psi$ , we have

$$\sum_{i \in \Psi \setminus \{i^*\}} p_i \leq \sum_{i \in \Psi \setminus \{i^*\}} 22c_i \leq 22 \leq 352 \left(1 - \frac{2c_{i^*}}{p_{i^*}}\right)$$

where the last inequality holds since  $\frac{2c_{i^*}}{p_{i^*}} \leq \frac{15}{16}$ . By the same argument as case 2, the threshold mechanism is a 1056-approximation to the optimal in the knapsack scoring problem when the set of available tasks is  $Y_3$ .

Combining all cases, for additive valuations, the maximum between truncated separate scoring rule and threshold scoring rule is a 1091-approximation to the optimal value IC-OPT, and the parameters can be computed in polynomial time. Finally, for submodular valuation, the only difference is that the greedy solution we adopted for finding the set of incentivizable tasks loses an additional approximation factor of  $e/(e-1)$  in valuations (Sviridenko, 2004). Note that this additional factor can be save if we don't require computational efficiency and brute force search for the optimal set that can be incentivized given our proposed scoring rule.  $\square$

## 6 General Information Structure

In this section, we consider the problem of incentivizing effort with general information structures and illustrate the intrinsic challenges for generalizing our results to general information structures. Here, when the agent exerts effort, instead of assuming that he observes the true state  $\omega_i$  with probability  $p_i$  as in previous sections, the agent receives a signal  $\sigma_i \in \Sigma$  given by a signal structure that induces a distribution  $f_i$  over posterior  $\mu_i \in \Delta(\Omega)$ . We show that the optimal value of the knapsack scoring problem can differ a lot under two different information structures even if the optimal scoring rules for the single task problems are the same given those two information structures. Therefore, new ideas for designing approximately optimal scoring rules are required for general information structures.

First, the following lemma characterizes whether a single task can be incentivized by an incentive compatible mechanism under general information structure environments.

**Lemma 6.1** (Hartline et al., 2020). *For the knapsack scoring problem with general information structures, the agent can be incentivized to exert effort on a single task  $\Psi = \{i\}$  with budget 1 if and only if*

$$\mathbf{E}_{\mu_i \sim f_i}[|\mu_i - D|] \geq c_i,$$

where  $|\mu_i - D|$  is the difference of the mean between the posterior and the prior.

When there are multiple tasks, a crucial statistic that affects the set of the incentivizable tasks is the expected KL-divergence between the prior and the posterior. Specifically, let

$$\Lambda_i \triangleq \mathbf{E}_{\mu_i \sim f_i}[\text{KL}(D \parallel \mu_i)]$$

where  $\text{KL}(D \parallel \mu_i) = \sum_{\omega \in \Omega} D(\omega) \cdot \ln \frac{D(\omega)}{\mu_i(\omega)}$  is the KL-divergence between the prior  $D$  and the posterior  $\mu_i$ . This distance measures how easy for the agent to mimic the signal distributions without exerting effort. The following lemma provides an upper bound on the set of incentivizable tasks given asymmetric and general information structures.

**Lemma 6.2.** *For the knapsack scoring problem with general information structures, for any set  $\Psi^*$  such that there exists an incentive compatible mechanism where the agent's optimal effort choice is  $\Psi^*$ , we have*

$$\sum_{i \in \Psi^*} c_i \leq \sqrt{\frac{1}{2} \sum_{i \in \Psi^*} \Lambda_i}.$$

*Proof.* Note that given any proper scoring rule  $S$ , one feasible choice of the agent is to exert no effort, simulate the posterior distribution on set  $\Psi^*$ , and report the simulated posterior to the principal. Let  $P$  be the distribution over the profile of reports, and states for all tasks in  $\Psi^*$  given the simulations on  $\Psi^*$ . Let  $Q$  be such distribution when the agent exerts effort on all tasks in  $\Psi^*$  and get the true informative signals. It is easy to verify that the KL-divergence between  $P$  and  $Q$  is  $\sum_{i \in \Psi^*} \Lambda_i$ . Let  $\mathcal{E}$  be the event such that the profile of reports and states does not coincide given the true posterior generating process and the simulated reports. Then we have

$$\begin{aligned} & \mathbf{E}_{\sigma \sim \Psi}[\mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega)]] - \mathbf{E}_{\sigma \sim \emptyset}[\mathbf{E}_{\omega \sim \sigma}[S(\sigma, \omega)]] \leq \mathbf{E}_Q[S(\sigma, \omega)] - \mathbf{E}_P[S(\sigma, \omega)] \\ & \leq |\Pr_P[\mathcal{E}] - \Pr_Q[\mathcal{E}]| \leq \sqrt{\frac{1}{2} \text{KL}(P \parallel Q)} = \sqrt{\frac{1}{2} \sum_{i \in \Psi^*} \Lambda_i} \end{aligned}$$

where the second inequality holds since the payment of the principal is at most 1, and the third inequality holds by Pinsker's inequality (Lemma A.3).  $\square$

Next we show that given two different information structures such that the design of the optimal scoring rule for both cases are the same in the single task problem, the set of incentivizable tasks may differ a lot when there are multiple tasks.

Specifically, consider the symmetric environment with identical information structures and costs  $c$  for all tasks, Lemma 6.2 implies that  $|\Psi^*| \leq \frac{\Lambda}{2c^2}$ . Fixing  $p > 0$ , consider the following two information structures when the agent exerts effort on any single task:

- the agent receives an informative signal  $\sigma = \omega$  with probability  $p$ , and receives an uninformative signal  $\sigma = \perp$  regardless of the realized state with probability  $1 - p$ ;
- the agent receives an informative signal that induces posterior  $\mu = \frac{1+p}{2}$  and  $\frac{1-p}{2}$  with probability  $\frac{1}{2}$  each.

Given both information structures above, in the single task problem, by Lemma 6.1, we know that the agent can be incentivized to exert effort on the single task if and only if the cost of effort is at most  $p/2$ .

For the multi-task problem, suppose that the cost of effort on a single task is  $c = \frac{p}{4}$ . Given the first information structure, it is easy to show that the optimal scoring rule can incentivize the agent to exert effort on  $O(\frac{1}{c})$  tasks. By Theorem 5.1, the agent can be incentivized to exert effort on  $O(\frac{1}{c})$  tasks by the threshold scoring rule. In contrast, given the second information structure, we have that  $\Lambda = O(p^2)$  and hence by Lemma 6.2, the size of the incentivizable tasks is at most  $\frac{\Lambda}{2c^2} = O(1)$ . The gap on the size of the incentivizable tasks between two different information structures are unbounded when  $p$  and  $c$  are sufficiently small.

The above observation indicates that the design of the (approximately) optimal scoring rules depends on the fine details of different information structures even if they have the same performance on the single task problem. Thus it is unlikely to directly generalize our results for the special case to general information structures, or derive a unified approach for reducing the multi-task knapsack scoring problems to single-task ones. It is an interesting open question to identify tight upper bounds of the optimal solution for the knapsack scoring problem with general information structures, and design approximately optimal scoring rules to approximate the upper bound.

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## A Probability Tools

**Lemma A.1** (Hoeffding, 1963). *Suppose  $X_1, \dots, X_n$  are independent random variables such that  $X_i \in [a_i, b_i]$ . Let  $X = \sum_i X_i$ . For any  $\delta > 0$ ,*

$$\Pr[X - \mathbf{E}[X] \geq \delta] \leq \exp\left(-\frac{2\delta^2}{\sum_i (b_i - a_i)^2}\right).$$

**Lemma A.2** (Bernstein, 1927). *Suppose  $X_1, \dots, X_n$  are independent zero-mean random variables such that  $|X_i| \leq M$ . Let  $X = \sum_i X_i$ . For any  $\delta > 0$ ,*

$$\Pr[|X| \geq \delta] \leq 2 \exp\left(-\frac{\frac{1}{2}\delta^2}{\sum_i \mathbf{E}[X_i^2] + \frac{M}{3}}\right).$$

**Lemma A.3** (Pinsker, 1964). *If  $P$  and  $Q$  are two probability distributions on a measurable space  $(X, \Sigma_X)$ , then for any measurable event  $\mathcal{E} \in \Sigma_X$ , it holds that*

$$|P(\mathcal{E}) - Q(\mathcal{E})| \leq \sqrt{\frac{1}{2} \text{KL}(P\|Q)},$$

where

$$\text{KL}(P\|Q) = \int_X \left(\ln \frac{dP}{dQ}\right) dP$$

is the Kullback–Leibler divergence.